

ABC Home Medical Supply doubles down on St. Lucie County

Port St. Lucie/June 1, 2018 – ABC Home Medical Supply opened its corporate headquarters in Port St. Lucie just 18 months ago, creating 89 new jobs in St. Lucie County. Today, Mike O’Connor, the company’s president and CEO, announced an expansion that will employ up to 200 at their Prima Vista Boulevard location within the next 18 months.



Pictured left to right: Debbie Hawley, Kathryn Hensley, Crystal Stiles, E. Wayne Gent, Peter Tesch, Anthony Bonna, Aliasha Seitz, Mike O’Connor

“For us, Florida has an excellent medical supply employee base, including in and around St. Lucie County. We have also really appreciated the willingness of the EDC (Economic Development Council of St. Lucie County) to work with us,” said O’Connor. “This area is a good place for customer care talent.”

Prior to opening their Port St. Lucie offices in January of 2017, ABC Home Medical Supply had a small office in Stuart for four years. The company merged with ABC Medical Experea in mid-2016 and looked at locations in California, Pennsylvania and Florida for their headquarters. Keith Jones, ABC’s president and CEO at that time, said no other community they considered offered the type of support or opportunity that they found in St. Lucie County.

The company currently employs 91 people in Florida; 89 of these employees work out of their Prima Vista offices in Port St. Lucie. The expansion plan calls for doubling the local workforce and investing in an additional 7,500 square feet of office space in the building they lease now.

“You can’t find a more exciting success story than ABC Home Medical,” said Pete Tesch, EDC president. “In their first 18 months in Port St. Lucie, they grew to 89 employees and now they are getting ready to more than double that number.”

ABC Medical’s plans include growing their profession as well as their business. The company will be launching an internship program with St. Lucie Public Schools. High school students working toward earning their Certified Medical Administrative Assisting (CMAA) Certificate will have the opportunity to do clinical internships at ABC Home Medical.

“We will be partnering with ABC Home Medical Supply so that our students can observe all the components of their CMAA training in a real-world setting,” said Aliesha Seitz, director of the district’s Career and Technical Education Program. Seitz said the district will be offering transportation and that the students would be able to do their internship hours during class time. ABC management will also work with the students in the classroom.

The agreement with ABC is just one component of St. Lucie Public Schools’ efforts to focus on health care and science professions. In the 2019-2020 school year, the district will be transitioning Westwood High School into a STEAM (science, technology, engineering, arts, math) academy, focusing on medicine, coding and robotics, according to Kerry Padrick, chief communications officer.

“We are working to nurture and grow students who have the ability to move into a directed mission, streamlining their pathway into local college programs or directly into the workforce,” said Padrick. “Career-focused mentoring, internships, and high-tech programs like augmented reality applications are all part of our program.”

ABC officials are also involved in innovative programming at the college level. Jones, now chairman of the board, works with the Seeds of Hope Initiative to bring adaptive sports programs such as wheelchair basketball to college campuses across the country.

About ABC Home Medical Supply

ABC Medical is a national leader in providing urological, ostomy, wound care and bowel management supplies, delivered directly to customers’ homes. ABC Medical is a “Different Kind of DME,” offering an unmatched combination of personalized service, quality medical supplies, education and outreach to its customers. ABC stands for Adapt.Believe.Compete., representing the company’s mission of providing its customers unparalleled support to adapt to their situation, believe in themselves and compete every day. To learn more, call 866.897.8588 or visit <http://www.abc-med.com>.

About the Economic Development Council of St. Lucie County

The EDC is a private, not-for-profit organization dedicated to promoting economic vitality in St. Lucie County through the attraction, retention and expansion of businesses in the community. The EDC works in partnership with local governments and the private sector to advance its goals of creating more and better-paying jobs for residents, broadening the tax base and improving St. Lucie County's economic quality of life. Contact the EDC at 772.336.6250 or <http://www.youredc.com>.