

***Small Business, Global Reach***  
***REMETRONIX Invests in Employees with CareerSource Florida Grant***

Privately held and family-owned, REMETRONIX has called St. Lucie County home for the past 25 years. The company is an ISO certified, international service provider with highly trained OEM-qualified personnel and a core business focused on weighty matters.

Working in all medical modalities in the U.S. and abroad, REMETRONIX installs a diverse range of large-scale commercial equipment weighing a few hundred pounds to over one hundred thousand pounds. “We recently installed a proton therapy system in Ohio – it’s one of about 14 in the nation – and we had to find the largest crane in the state to get the job done,” said Briana Nielsen, Director of Human Resources and Proton Therapy Business Development. “Primarily we install and maintain medical equipment that performs functions such as CAT Scans, PET Scans, MRIs, and X-Rays.”



REMETRONIX has been awarded a \$21,000 Incumbent Worker Training (IWT) grant from CareerSource Florida as the company transitions in mid-January to a new software platform that will increase efficiencies and the company’s value propositions. The training will take place at their corporate headquarters in Port St. Lucie, Florida, an office staffed by 23 employees who will learn how to use the software over a two-week training period.

“Workforce training is an essential investment in today’s business climate, upskilling not only increases productivity but also affords employees the opportunity for higher earnings and better career paths,” said Marcelo Dossantos, Director of Business Services for CareerSource Research Coast. “A skilled workforce is crucial to business longevity, and REMETRONIX’S



continued investment in employees keeps their skills current, and allows the company to stay ahead of industry changes.”

Employing 120 in total with a team of 80 direct employees in 30 states, the company has offices in Georgia, California and the U.K., and invests \$400,000 annually in employee training. “It’s a figure we’re very proud of,” said HR Director Nielsen.

While REMETRONIX’s primary business focuses on installation of large-scale commercial equipment and its complex logistics, a secondary business provides disaster recovery services.

“We perform recovery on all kinds of large electronic equipment and machinery, decontaminating equipment affected by water, soot, construction debris and other large losses,” said Nielsen. “Decontamination saves 70-80% of the cost of replacement, and we’re able to recertify the equipment back to its pre-loss condition. We assist the insurance industry in mitigating large losses that might otherwise be declared a total loss, which leads to high replacement costs. A lot of the work is on medical equipment, but we’ve worked on everything from equipment in peanut plants in Argentina, to dairy farms and printing presses in locations like Mexico and Trinidad.”

Closer to home the company provides impactful, community services that enhance the quality of life in Port St. Lucie. “We give back to the community throughout the year,” said Nielsen. “We hold food drives around Thanksgiving, contributing to a different non-profit or charity each year. We do the same at Christmas with a toy drive. We’re involved with the local Humane Society, too.”

The value of working with partners to access resources and invest in employee training can never be overstated.

“Training creates retention, and that’s the bread and butter of long-term stability and economic advancement,” said EDC President Pete Tesch. “Increased productivity, efficiency, and reduced labor costs are returns on the investment. All combined, it gives REMETRONIX a highly competitive edge.”

Since 1993 REMETRONIX has performed more than 35,000 installation/de-installation projects around the world, averaging 2,500 each year.

#### **About CareerSource Florida**

Grant-provider CareerSource Florida is the statewide workforce policy and investment board that partners with the Department of Economic Opportunity, local economic development organizations and workforce development boards in Florida to promote workforce development. The IWT grants support small businesses investing in continuing education and training of incumbent employees. For more information on workforce training grants, contact the Economic Development Council of St. Lucie County.

**The Economic Development Council of St. Lucie County, Inc. is a 501(C) 6 corporation established to attract new business, support expansion and retention of existing businesses, and advance community and economic development in St. Lucie County. The goal of the EDC is to develop high-wage, high-skill jobs in our community.**



Economic Development Council of St. Lucie County

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